

**MSS SUCCESS SPACES**

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## BASIC SUPPLY CHAIN MANAGEMENT TRAINING IN THE PHILIPPINES

Understanding End-to-End Supply Chain Flow, Cross-Functional Coordination, and Operational Performance

A Practical and Customizable Corporate Training Program by Making Strong Success Corporation

### TRAINING OVERVIEW

Supply chain management affects how organizations source materials, plan requirements, manage inventory, support operations, deliver products and services, control costs, and fulfill customer expectations.

Although employees may work in different departments, their decisions and actions can influence the entire supply chain. A delayed purchase request, inaccurate inventory record, incomplete document, missed production update, poor departmental handoff, or late customer communication can affect material availability, operating cost, delivery performance, and customer satisfaction.

Many employees understand only the activities performed within their own function. They may not fully appreciate how Procurement, Planning, Inventory, Warehousing, Production, Quality, Logistics, Sales, Finance, and Customer Service depend on one another.

This **Basic Supply Chain Management Training in the Philippines** gives participants a practical and cross-functional understanding of how materials, information, documents, responsibilities, and decisions move from suppliers through internal operations and eventually to customers.

The program introduces the fundamental concepts of:

- Supply chain management
- Procurement and supplier coordination
- Demand and supply planning
- Inventory management
- Warehousing and material flow
- Logistics and distribution
- Customer fulfillment
- Supply chain risk
- Performance measurement
- Continuous improvement

This program is suitable for organizations searching for:

- **Basic Supply Chain Management Training in the Philippines**
- **Basic SCM Training in the Philippines**
- **Basics of Managing Supply Chain Training in the Philippines**
- **Supply Chain Fundamentals Training in the Philippines**

- **Introduction to Supply Chain Management Training**
- **Supply Chain Management for Beginners**
- **Basic Logistics and Supply Chain Training**
- **Fundamentals of Supply Chain Operations Training**

Following the MSS EnterTRAINment approach, the program combines concise discussions, visual process mapping, team challenges, workplace scenarios, supply chain simulations, problem-solving activities, and action planning. Participants learn the essential concepts while actively applying them to realistic operational situations.

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## **TRAINING GOAL**

To provide participants with a practical understanding of basic supply chain management and strengthen their ability to support smooth material flow, accurate information, effective coordination, reliable customer fulfillment, and continuous operational improvement.

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## **TRAINING OBJECTIVES**

By the end of the program, participants will be able to:

1. Explain the meaning and purpose of supply chain management.
2. Distinguish supply chain management from logistics.
3. Describe the end-to-end flow from suppliers to customers.
4. Identify the major functions involved in a supply chain.
5. Explain how departments affect one another's performance.
6. Understand the basic relationship among demand, supply, inventory, and customer fulfillment.
7. Recognize the importance of supplier and procurement coordination.
8. Explain the purpose and major types of inventory.
9. Identify basic warehousing and material-management activities.
10. Understand inbound, internal, and outbound logistics.
11. Recognize common supply chain risks and disruptions.
12. Appreciate the importance of accurate information and documentation.
13. Identify basic supply chain performance indicators.
14. Recognize waste, delays, errors, and coordination gaps.
15. Apply practical problem-solving to common supply chain situations.
16. Develop a Supply Chain Improvement Action Plan.

## FROM POINT A TO POINT B

| Point A: Common Challenges                                             | Point B: Desired Performance                                      |
|------------------------------------------------------------------------|-------------------------------------------------------------------|
| Employees understand only their own departmental activities            | Employees understand the end-to-end supply chain                  |
| Functions operate independently                                        | Departments coordinate around common outcomes                     |
| Material and information problems are discovered late                  | Risks and requirements are communicated earlier                   |
| Inventory issues repeatedly disrupt operations                         | Inventory is monitored with stronger discipline                   |
| Supply chain responsibility is assigned only to Logistics or Warehouse | Employees recognize supply chain management as cross-functional   |
| Departments optimize their own tasks                                   | Teams consider total cost, quality, delivery, and customer impact |
| Operational problems are repeatedly corrected                          | Root causes and preventive actions are identified                 |
| Performance discussions are based on assumptions                       | Relevant supply chain measures guide decisions                    |

## ORGANIZATIONAL BENEFITS

This **Basic SCM Training in the Philippines** can help organizations:

- Build a shared understanding of the supply chain
- Improve cross-functional coordination
- Strengthen material and information flow
- Improve awareness of inventory accuracy
- Reduce preventable delays and misunderstandings
- Strengthen supplier and internal-customer coordination
- Improve customer-fulfillment awareness
- Encourage accountability and timely escalation
- Improve basic risk awareness
- Support more effective problem-solving
- Develop a stronger continuous-improvement mindset
- Prepare participants for advanced SCM, logistics, inventory, warehouse, and procurement training

## ONE-DAY TRAINING PROGRAM OUTLINE

**Recommended Schedule: 8:00 AM–5:00 PM**

| Time              | Modules, Topics, and Subtopics                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Supporting Activities and Outputs                                                                                                                                                                                                                                                                                                                                               |
|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 8:00–10:00 AM     | <b>MODULE 1: UNDERSTANDING THE END-TO-END SUPPLY CHAIN</b> <ul style="list-style-type: none"> <li>• <b>Supply Chain Management Fundamentals</b> <ul style="list-style-type: none"> <li>○ Meaning and purpose of SCM</li> <li>○ Logistics versus supply chain management</li> </ul> </li> <li>• <b>The Major Supply Chain Flows</b> <ul style="list-style-type: none"> <li>○ Materials and products</li> <li>○ Information and documents</li> </ul> </li> <li>• <b>The Supply Chain Network</b> <ul style="list-style-type: none"> <li>○ Suppliers and internal functions</li> <li>○ Customers and service partners</li> </ul> </li> <li>• <b>Cross-Functional Supply Chain Thinking</b> <ul style="list-style-type: none"> <li>○ Internal customer–supplier relationships</li> <li>○ Cost, quality, delivery, and service impact</li> </ul> </li> </ul> | <b>Build the Supply Chain Challenge</b><br><br>Teams arrange the activities of a generic supply chain from customer requirement and sourcing through operations and final delivery.<br><br><b>Supply Chain Connection Exercise</b><br><br>Participants identify how different departments contribute to one customer outcome.<br><br><b>Output:</b> End-to-End Supply Chain Map |
| 10:00–10:15 AM    | <b>Morning Break</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                 |
| 10:15 AM–12:00 NN | <b>MODULE 2: PLANNING, PROCUREMENT, INVENTORY, AND MATERIAL FLOW</b> <ul style="list-style-type: none"> <li>• <b>Demand and Supply Planning Basics</b> <ul style="list-style-type: none"> <li>○ Customer requirements and forecasts</li> <li>○ Material and operational requirements</li> </ul> </li> <li>• <b>Procurement and Supplier Coordination</b> <ul style="list-style-type: none"> <li>○ Right quality, quantity, price, and timing</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                                                                     | <b>Balance the Supply Challenge</b><br><br>Teams respond to changing demand, limited inventory, and supplier constraints.<br><br><b>Find the Inventory Problem</b><br><br>Participants identify possible causes of stockouts, excess stocks, and record discrepancies.                                                                                                          |

| Time          | Modules, Topics, and Subtopics                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Supporting Activities and Outputs                                                                                                                                                                                                                                                                                                                                                           |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|               | <ul style="list-style-type: none"> <li>Supplier communication and performance</li> <li> <b>Inventory Fundamentals</b> <ul style="list-style-type: none"> <li>Types and purposes of inventory</li> <li>Stockouts, excess, and inaccuracies</li> </ul> </li> <li> <b>Warehousing and Material Control</b> <ul style="list-style-type: none"> <li>Receiving, storage, and issuance</li> <li>Identification, handling, and traceability</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                                           | <b>Output:</b> Basic Supply and Inventory Control Checklist                                                                                                                                                                                                                                                                                                                                 |
| 12:00–1:00 PM | <b>Lunch Break</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                             |
| 1:00–3:00 PM  | <b>MODULE 3: LOGISTICS, CUSTOMER FULFILLMENT, AND SUPPLY CHAIN RISK</b> <ul style="list-style-type: none"> <li> <b>Inbound, Internal, and Outbound Logistics</b> <ul style="list-style-type: none"> <li>Transportation and material movement</li> <li>Distribution and delivery</li> </ul> </li> <li> <b>Customer Order Fulfillment</b> <ul style="list-style-type: none"> <li>Availability, accuracy, and timeliness</li> <li>Documentation and customer updates</li> </ul> </li> <li> <b>Supply Chain Coordination</b> <ul style="list-style-type: none"> <li>Departmental handoffs</li> <li>Ownership and escalation</li> </ul> </li> <li> <b>Basic Supply Chain Risk Management</b> <ul style="list-style-type: none"> <li>Common disruptions</li> <li>Prevention and contingency actions</li> </ul> </li> </ul> | <b>Fulfill the Customer Order</b><br><br>Teams manage a customer requirement involving sourcing, inventory, operations, shipment, and delivery coordination.<br><br><b>Supply Chain Disruption Simulation</b><br><br>Participants respond to a supplier delay, inventory shortage, quality issue, or transportation disruption.<br><br><b>Output:</b> Supply Chain Risk and Response Matrix |
| 3:00–3:15 PM  | <b>Afternoon Break</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                             |
| 3:15–5:00 PM  | <b>MODULE 4: SUPPLY CHAIN PERFORMANCE AND CONTINUOUS IMPROVEMENT</b> <ul style="list-style-type: none"> <li> <b>Basic Supply Chain Measures</b> <ul style="list-style-type: none"> <li>Inventory, lead time, and accuracy</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>Measure What Matters</b><br><br>Teams match operational problems with appropriate supply chain indicators.<br><br><b>Remove the Waste Challenge</b>                                                                                                                                                                                                                                      |

| Time | Modules, Topics, and Subtopics                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Supporting Activities and Outputs                                                                                                                                                                                                                                                                                                                                                     |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|      | <ul style="list-style-type: none"> <li>Delivery, cost, and customer service</li> <li>• <b>Recognizing Supply Chain Waste</b> <ul style="list-style-type: none"> <li>Waiting and unnecessary movement</li> <li>Excess inventory, errors, and rework</li> </ul> </li> <li>• <b>Solving Supply Chain Problems</b> <ul style="list-style-type: none"> <li>Symptoms versus root causes</li> <li>Corrective and preventive actions</li> </ul> </li> <li>• <b>Applying the S.C.O.P.E. Framework</b> <ul style="list-style-type: none"> <li>End-to-end improvement thinking</li> <li>Workplace application planning</li> </ul> </li> </ul> | <p>Participants identify inefficiencies in a material and information flow.</p> <p><b>Final Supply Chain Case Challenge</b></p> <p>Teams recommend practical improvements to a cross-functional supply chain scenario.</p> <p><b>Final Outputs:</b></p> <ul style="list-style-type: none"> <li>Supply Chain Improvement Action Plan</li> <li>Personal Workplace Commitment</li> </ul> |

## THE S.C.O.P.E. SUPPLY CHAIN FUNDAMENTALS FRAMEWORK

### **S — See the End-to-End Supply Chain**

Understand how suppliers, departments, logistics partners, and customers are connected.

### **C — Coordinate People and Information**

Share complete and timely information with the employees and departments responsible for the next activity.

### **O — Organize Materials and Operational Flow**

Support the correct movement, storage, handling, documentation, and availability of materials and products.

### **P — Protect the Supply Chain from Disruptions**

Recognize risks early, communicate concerns, escalate appropriately, and prepare contingency actions.

### **E — Evaluate and Improve Performance**

Monitor results, identify waste and root causes, and implement corrective and preventive improvements.

## SUPPLY CHAIN MANAGEMENT VERSUS LOGISTICS

| Supply Chain Management                                                                    | Logistics                                                        |
|--------------------------------------------------------------------------------------------|------------------------------------------------------------------|
| Coordinates the complete network from suppliers to customers                               | Focuses mainly on movement and storage                           |
| Includes planning, procurement, operations, inventory, logistics, and customer fulfillment | Includes transportation, warehousing, handling, and distribution |
| Requires cross-functional and external coordination                                        | Primarily supports operational execution                         |
| Considers total value, cost, risk, service, and relationships                              | Ensures materials and products reach the correct destination     |
| Includes logistics as one major component                                                  | Operates as part of the larger supply chain                      |

## BASIC SUPPLY CHAIN FLOW

A typical supply chain may follow this flow:

**Customer Requirement → Demand Planning → Procurement and Supplier Coordination → Inbound Logistics → Receiving and Inventory → Operations or Production → Quality Verification → Finished Goods → Outbound Logistics → Customer Delivery → Feedback and Improvement**

The actual sequence may differ according to the organization's industry, products, services, and operating model.

## COMMON SUPPLY CHAIN PROBLEMS COVERED

Participants will examine practical situations involving:

1. Supplier delivery delays
2. Material shortages
3. Excess or slow-moving inventory
4. Inaccurate inventory records
5. Poor departmental handoffs
6. Incomplete documentation
7. Incorrect materials or quantities
8. Quality-related delays
9. Transportation disruptions
10. Changing customer requirements
11. Repeated manual follow-ups
12. Delayed escalation
13. Conflicting departmental priorities
14. Unclear ownership
15. Repeated problems without root-cause action

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## TRAINING METHODS

Consistent with the MSS **EnterTRAINment** philosophy, the program minimizes lengthy lectures and maximizes participant engagement, collaboration, and workplace application.

Training methods include:

- Interactive facilitator-led discussions
- Visual supply chain mapping
- Team-based challenges
- Practical operational scenarios
- Supply chain simulations
- Inventory and material-flow exercises
- Risk-response activities
- Root-cause problem-solving
- Facilitated learning debriefs
- Peer sharing and feedback
- Workplace action planning

Each module combines concise facilitator input with activities that allow participants to analyze, decide, coordinate, solve problems, and apply the concepts.

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## TARGET PARTICIPANTS

This program is suitable for employees from:

- Supply chain
- Procurement and purchasing
- Planning
- Inventory control
- Warehouse operations
- Logistics and distribution
- Production and operations
- Quality assurance
- Sales and customer service
- Finance and administration
- Engineering and technical support
- Supervisory and team-leadership roles
- Cross-functional improvement teams

No previous formal supply chain training is required.

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## EXPECTED PARTICIPANT OUTPUTS

Participants will complete:

1. **End-to-End Supply Chain Map**
2. **Basic Supply and Inventory Control Checklist**
3. **Supply Chain Risk and Response Matrix**
4. **Supply Chain Improvement Action Plan**
5. **Personal Workplace Commitment**

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## DELIVERY OPTIONS

The program may be delivered as:

- Onsite or face-to-face in-house training
- Live instructor-led virtual training
- Hybrid training
- One-day intensive training
- Two half-day sessions
- Multi-batch organizational rollout
- Part of a Basic-to-Advanced Supply Chain Management learning pathway

The program may be customized according to the organization's:

- Industry
- Products and services
- Participant roles
- Supplier and customer network
- Supply chain processes
- Existing challenges
- Performance measures
- Organizational terminology

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## FREQUENTLY ASKED QUESTIONS

### **What is Basic Supply Chain Management Training?**

**Basic Supply Chain Management Training in the Philippines** introduces participants to the end-to-end coordination of suppliers, purchasing, planning, inventory, warehousing, operations, logistics, distribution, and customer fulfillment.

It is intended to help employees understand both their own responsibilities and their contribution to the complete supply chain.

### **What does SCM mean?**

SCM means **Supply Chain Management**.

Organizations searching for **Basic SCM Training in the Philippines** are generally looking for a foundational program that explains how materials, information, relationships, and decisions are coordinated from suppliers to customers.

### **Who should attend Basic SCM Training?**

The program is appropriate for:

- Employees new to supply chain work
- Employees moving into purchasing, warehouse, inventory, logistics, or planning roles
- Cross-functional employees whose work affects the supply chain
- Supervisors and team leaders who need a broader operational perspective
- Employees preparing for more specialized or advanced SCM programs

### **Is this the same as Logistics Training?**

No.

Logistics is one major part of the supply chain. Supply chain management also includes demand planning, procurement, suppliers, inventory, production or operations, customer fulfillment, risk, information, and performance management.

### **Does the training include Inventory and Warehouse Management?**

The program introduces the basic principles of inventory and warehousing. More detailed skills may be developed through separate programs such as:

- Inventory Management and Control Training
- Warehouse Operations and Management Training
- Logistics and Distribution Management Training

### **Is this program suitable for beginners?**

Yes.

This **Basics of Managing Supply Chain Training in the Philippines** is designed for participants who need a clear and practical foundation. No previous formal SCM education is required.

### **Can the program use our actual supply chain situations?**

Yes.

The program may use anonymized examples involving the client's suppliers, materials, internal processes, inventory concerns, delivery requirements, and operational challenges.

### **Can this program be delivered virtually?**

Yes.

The program may be delivered through live virtual training using polls, breakout rooms, digital worksheets, process-mapping activities, case discussions, and supply chain simulations.

### **What training should participants attend next?**

After completing the basic program, participants may proceed to:

- Advanced Supply Chain Management Training
- Logistics and Distribution Management Training
- Inventory Management and Control Training
- Warehouse Operations and Management Training
- Procurement and Strategic Sourcing Training
- Demand Planning and Forecasting Training
- Supply Chain Risk Management Training
- Supply Chain Analytics and KPI Training

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## **RELATED SUPPLY CHAIN TRAINING PROGRAMS**

Organizations may also consider:

- Advanced Supply Chain Management Training
- Logistics and Distribution Management Training
- Inventory Management and Inventory Control Training
- Warehouse Operations and Warehouse Management Training
- Procurement, Purchasing, and Strategic Sourcing Training
- Demand Planning and Forecasting Training
- Supplier Relationship Management Training
- Lean Supply Chain and Continuous Improvement Training
- Supply Chain Risk Management Training
- Supply Chain Analytics and Performance Management Training

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## **WHY CHOOSE MSS CORPORATION?**

Making Strong Success Corporation delivers practical and customizable corporate training programs based on actual workplace and organizational challenges.

Our approach combines:

- Concise and relevant discussions
- Engaging EnterTRAINment methodologies
- Practical supply chain frameworks
- Cross-functional business scenarios

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- Team challenges and simulations
- Workplace-applicable outputs
- Facilitator coaching and feedback
- Customization based on the client's industry and priorities

This **Basic Supply Chain Management Training in the Philippines** is designed not merely to explain supply chain terminology but to help participants understand the complete flow, coordinate more effectively, manage risks, solve problems, and contribute to better operational and customer outcomes.

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### REQUEST A CUSTOMIZED PROGRAM

Organizations searching for **Basic Supply Chain Management Training in the Philippines**, **Basic SCM Training in the Philippines**, **Basics of Managing Supply Chain Training in the Philippines**, or **Supply Chain Fundamentals Training in the Philippines** may request a customized program based on their industry, employee roles, supply chain structure, operational challenges, and business objectives.

**Understand the complete chain. Coordinate every link. Improve the flow from supplier to customer.**