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## ADVANCED LEADERSHIP AND MANAGEMENT TRAINING

Elevating Leadership Impact, Strategic Thinking, and People Performance

1-Day Face-to-Face Training Program | Philippines

### TRAINING OVERVIEW

As leaders grow in responsibility, technical competence alone is no longer enough. Advanced leaders are expected to **think strategically, lead through complexity, manage performance proactively, and influence people beyond authority.**

The **Advanced Leadership and Management Training** of Making Strong Success (MSS) is a next-level leadership development program designed for **experienced supervisors, managers, and emerging senior leaders** who have already mastered basic leadership fundamentals and are now ready to **lead at a higher level of impact and accountability.**

This program builds on foundational leadership skills and shifts the focus to **strategic leadership, advanced people management, decision-making, performance accountability, and leadership presence.** Delivered using MSS's signature **EnterTRAINment** approach, the program blends structured frameworks, real-world leadership challenges, simulations, and reflective learning—ensuring leaders learn, apply, and commit to action.

This training is **generic and applicable across all industries,** roles, and organizational contexts.

### TRAINING GOAL

To equip experienced leaders with advanced leadership and management competencies that enable them to think strategically, lead people effectively through challenges, and drive sustained performance and accountability.

### TRAINING OBJECTIVES

By the end of the training, participants will be able to:

1. Apply advanced leadership principles to manage people, performance, and priorities effectively
2. Demonstrate strategic and systems thinking in decision-making
3. Lead teams through complexity, change, and competing demands
4. Strengthen leadership presence, influence, and accountability at the managerial level

### TRAINING OUTLINE (1 DAY | 8:00 AM – 5:00 PM)

#### Module 1: Advanced Leadership Mindset and Role Evolution

8:00 AM – 10:00 AM

#### Topics Covered:

- From managing tasks to leading systems and people

- The evolving role of leaders at higher responsibility levels
- Leadership maturity: authority vs influence
- Accountability, ownership, and ethical leadership

**Preview of Supporting Activity:**

**Leadership Level-Up Assessment** – Participants assess how their leadership responsibilities, decisions, and behaviors must change as they move to higher leadership levels.

**10:00 AM – 10:15 AM | Morning Break**

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**Module 2: Strategic Thinking and Decision-Making for Leaders**

**10:15 AM – 12:00 NN**

**Topics Covered:**

- Strategic vs operational thinking
- Seeing the “big picture” while managing day-to-day realities
- Decision-making under pressure and uncertainty
- Balancing short-term results with long-term impact

**Preview of Supporting Activity:**

**Strategic Decision Simulation** – Small groups analyze a complex leadership scenario and decide on priorities, trade-offs, and consequences.

**12:00 NN – 1:00 PM | Lunch Break**

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**Module 3: Advanced People and Performance Management**

**1:00 PM – 3:00 PM**

**Topics Covered:**

- Managing high performers, average performers, and difficult cases
- Coaching vs directing vs delegating
- Giving advanced feedback and holding performance conversations
- Reinforcing accountability without damaging relationships

**Preview of Supporting Activity:**

**Performance Leadership Scenarios Workshop** – Participants work through realistic people-management challenges and practice leadership responses.

**3:00 PM – 3:15 PM | Afternoon Break**

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**Module 4: Leadership Communication, Influence, and Impact**

**3:15 PM – 4:30 PM**

**Topics Covered:**

- Executive-level communication basics
- Influencing without relying on position or title
- Managing conflicts and tough conversations
- Building leadership credibility and presence

**Preview of Supporting Activity:**

**Influence in Action Role-Play** – Participants practice leading conversations that require persuasion, alignment, and decisiveness.

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**Wrap-Up, Integration, and Leadership Commitment**

**4:30 PM – 5:00 PM**

- Key leadership insights and takeaways
- Personal leadership commitment: “What I will elevate as a leader”
- Program synthesis and close

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**TRAINING METHODS**

- Facilitated discussions and guided reflection
- Strategic case studies and leadership simulations
- Role-plays and scenario-based exercises
- Individual and group action planning
- MSS **EnterTRAINment** methodology (learning + engagement)